

***D & W ENTERPRISES***

***SRI LANKA***

***COMPANY PROFILE***



## CORPORATE INFORMATION

### **Name and Address of the Company**

**D & W ENTERPRISES**

#### **Registered Address**

163/1 Araliya Patumaga  
Bellanwila,  
Boralesgamuwa,  
SRI-LANKA.

#### **Business Address**

No. 96, Dutugemunu Street,  
Kohuwela,  
Dehiwela,  
SRI-LANKA.

#### **Statutory Status**

Registered As A Partnership With The Registrar Of Companies On 10<sup>th</sup> March 1992 Under The Business Names Statute No. 4 Of 1990 and Under Business Names Ordinance (Cap 149) At The Western Provincial Council On 10<sup>th</sup> June 2002, Bearing Registration Number WJ 6012.

#### **Names of Partners**

S. W. de S Wickremesooriya - Managing Partner  
Ms. D. N. Wickremesooriya - Manager Administration.

#### **Auditors**

B.R.De Silva & Company,  
Chartered Accountants,  
22/4, Vijaya Kumaranatunga Mawatha,  
Colombo 05,  
SRI LANKA.

#### **Bankers**

Seylan Bank Ltd., Colombo South Branch.  
Commercial Bank of Ceylon Ltd., Kohuwela & Borella Branches.  
Pan Asia Banking Corporation (PABC), Panadura Branch

#### **Inquiries**

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Web Site- [www.dwesrilanka.com](http://www.dwesrilanka.com) , [www.metssl.com](http://www.metssl.com)

[www.dwesrilanka.com](http://www.dwesrilanka.com)



## OUR MISSION AND VISION

### MISSION

**TO SPECIALIZE IN THE SUPPLY AND INSTALLATION, TESTING, COMMISSIONING AND MAINTENANCE OF MEDICAL SYSTEMS & MECHANICAL INSTALLATIONS AND TO PROVIDE TOTAL SOLUTIONS TO CLIENTS IN MEDICAL SYSTEMS. TO PROVIDE HIGH QUALITY SERVICE TO THE ENTIRE SATISFACTION OF THE CLIENTS.**

### VISION

**TO BE THE MARKET LEADER IN THE SUPPLY AND INSTALLATION, TESTING, COMMISSIONING AND MAINTENANCE OF MEDICAL SYSTEMS. & MECHANICAL INSTALLATIONS. TO MAINTAIN AND IMPROVE THE QUALITY OF SERVICES, TO INTRODUCE A FULLY FETCHED SERVICE BY UNDERTAKING CONSTRUCTION, PLUMBING, ELECTRICAL AND MECHANICAL CONTRACTS RELATED TO INSTALLATION OF MEDICAL SYSTEMS & MECHANICAL INSTALLATIONS.**



## ABOUT D & W ENTERPRISES

D & W Enterprises (D&W) commenced its line of business activities as Automobile and Mechanical Engineers in 1992. However, D&W identified that there was a vacuum in the installation of Medical Systems and as a result embarked on accepting sub-contracts in the installation of Piped Medical Gas Systems. These sub contracts gave D&W an opportunity to change its line of business from Automobile and Mechanical Engineering to installation of Medical Systems.

D&W Enterprises is now fully engaged in the Design, Supply, Installation, Testing, Commissioning and Maintenance of Medical Systems and is specialized in Piped Medical Gas Systems, Modular Operating Theatre Systems, Industrial Laundry Systems, Industrial Incinerator Systems and LP Gas Systems. All installations are carried to the British Standards. The main vendor of D&W services is the Government of Sri Lanka.

In the year 2001 D&W was selected as one of the three Pre Qualified Companies authorized to Supply, Install, Maintain, and Service Piped Medical Gas Systems in Sri Lanka by the Ministry of Health Nutrition and Welfare, Sri Lanka.

D &W is undertaking Supervision and Consultancy Services for Medical Systems in any part of the world, including testing and commissioning of Piped Medical Gas systems. Presently D & W is engaged in the installation of Piped Medical Gas Systems at Magrabi Hospital, Queens Dental Hospital and Sidra Medical & Research Complex in Doha, Qatar

D &W is presently holding the following distributor agreements:-

- BeaconMedaes Ltd of the UK & USA - Exclusive Distributor in Sri Lanka & the Republic of Maldives.
- Therapy Equipment Ltd., of the UK.
- TPS Group of the UK.
- Cattani ESAM of the UK
- Black Teknigas Ltd., of the UK.
- Connect Medical Systems, UK. Exclusive Distributor in Sri Lanka & the Republic of Maldives.

D&W had carried out the following overseas project to the entire satisfaction of the principals.

- Supply and installation of Piped Medical Gas Systems to the Indira Gandhi Memorial Hospital in the Maldives.
- Completed Four Projects to Install, Test & Commission Piped Medical Gas System at the Western Hospital in Dukhan, Qatar, QTell Dialysis Center, HMC Cardiology Tower and Hammad Medical City Retro-Fit of Equipment



- We have already submitted proposals for the Installation of Piped Medical Gas Systems in Mauritius.
- We have also completed the Installation of a Pneumatic Tube System for Western Hospital in Dukhan, Qatar.
- We are also negotiating for a Project to install Piped Medical Gas System at The New Building of the Indira Gandhi Memorial Hospital in the Maldives.
- We are also negotiating for the Supply & Installation of a Central LPG System and a Fuel Tank Farm for Gaakosheebi Island Resort in the Maldives.

The Partners stake in D&W is Rs.10,000,000.00 (US\$91,000.00)

The total turnover of D&W during the year 2006/2007 amounted to Rs.101,299,023.00 (US\$.873,250.00) for local projects and US\$ 49,000.00 for overseas projects. The market share of D&W amounts to 40% of the projects offered by the Government Sector in Sri Lanka.

The staff of D&W is fully experienced to handle projects in any part of the world. Presently D&W carry out projects in almost all the districts in Sri Lanka.

With the experience gained over the past years, D&W is now geared to take up projects for Medical Systems of any magnitude.

D&W locally manufacture and supply Hospital and Industrial Kitchen Furniture and undertake Mechanical, Electrical, Construction and Plumbing contracts.



## KEY PERSONNEL

The stakeholders of D&W are fully involved in the business. The Managing Partner heads the areas of Technical, Design, Supply Installations & Maintenance while the other Partner is in charge of Administration. and Accounts The Organizational Chart provides the complete strength of D&W.

**S.W.Wickremesooriya – Managing Partner.**

Over ten (10) years on the job experience in the Medical Systems field. Have undergone several training programs in the United Kingdom, United Arab Emirates, Malaysia & India.

Obtained the following qualifications.

Authorized Person for Piped Medical Gas Systems (UK)

Quality Controller for Piped Medical Gas Systems (UK)

Member of the Gas Association (UK)

**Ms.D.N.Wickremesooriya - Partner – Administration**

Had worked for the last five years. The area of work handled includes Accounts, Recruitment, Salaries, Purchases and Transport.

**Mr. C.M.Wickremesooriya – BEng (Hons) -Chief Engineer & Marketing Coordinator**

Handles the Supervision of all work related to Projects and Maintenance and advises on Technical matters. Commenced the promotion of Medical Equipment and Sources of alternate Energy Systems through our Sister Company, METS International (Pvt) Ltd.,

Competent Person for Piped Medical Gas Systems (UK)

**Tilak Deshapriya – Assistant Engineer-Projects (Mechanical & Instalallations)**

Ten (10) years of experience in the installation of Medical Systems. Specialized in the installation of Piped Medical Gas Systems & Modular Operating Theatres. He is in charge of three Installation Teams.

Competent Person for Piped Medical Gas Systems.

**P.M.C.J.Fernando – Assistant Engineer-Projects (Electrical)**

Successfully completed an Electrical Course from Ceylon German Technical Training Institute at Moratuwa. 14 years experience including 10 years work experience at the Military Hospital, Sharourah, KSA under the Ministry of Defence

Competent Person for Piped Medical Gas Systems.

**Dharshana Aluthge- Office Manager**

Possess seven years of work experience in Office Administration, Preparation & Submission of Tenders. Is in Charge of the Maintenance Team.



**T Manoj K J Bandara** – Assistant Coordinating Officer, PMGS Projects

Holder of National Certificate in Technical (Electrical) issued by the Technical College of Sri Lanka and Certificate Course in Computer Hardware Engineering issued by MIP Vocational Training Institute, Kegalle. Completed a Diploma Course in AutoCAD Drawing at IDM Computers - Kandy. Four (4) years experience in the Maintenance of Medical Systems installed by D&W. He is now responsible for the coordination of all Installation Projects.

Competent Person for Piped Medical Gas Systems

**Anuruddha Atapattu** – Maintenance Officer

Successfully completed a Mill Wright Fitter Course from Ceylon German Technical Training Institute at Moratuwa. Presently looks after all Maintenance Sites, including attending to both Mechanical & Electrical Repairs.

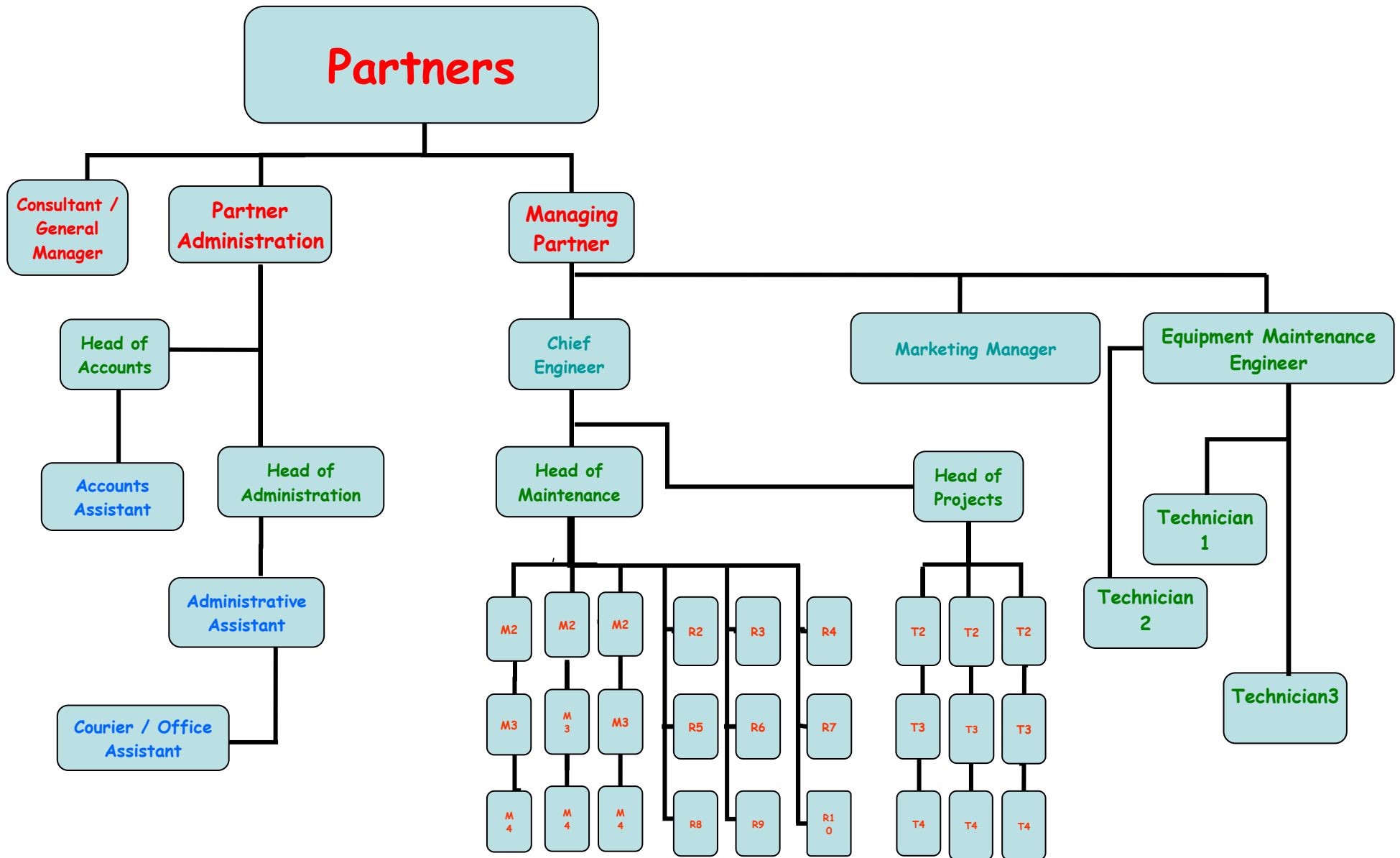
**Ms. Dinushi de Silva** - Accountant

Possess Six (6) years of experience in the field of accounting and auditing. Has completed 3 Levels of the CIMA and now awaiting results of the Final Examination.

**Ranjith Kangara** - Storekeeper

Has wide experience over a period of almost 30 years in Storekeeping, Maintenance of Equipment and Bio-Medical Engineering.

# ORGANIZATIONAL CHART



## INTERNATIONAL ORGANISATIONS REPRESENTED IN SRI LANKA

- **BeaconMedaes Ltd.**, Of the United Kingdom & the United States of America, for the Design, Supply & Installation of Piped Medical Gas Systems. The UK Systems to HTM 2022/C11 – HTM 02.01 & the US Systems to NFPA99
- **CMS / Mediline Services Ltd.**, Of the United Kingdom & the United States of America, for the Design, Supply & Installation of Piped Medical Gas Systems. The UK Systems to HTM 2022/C11. & the US Systems to NFPA99
- **Technical Project Services Ltd., (TPS)** of the United Kingdom for the Design, Supply and Installation of Modular Operating Theatres and Clean Air Ceilings (to HTM 2025).
- **Therapy Equipment Ltd.**, of the United Kingdom for the Supply of Medical Gas Pipeline Equipment.
- **Cattani ESAM U.K Ltd.**, of Italy for the Design, Supply & Installation of Dental Vacuum & Compressed Air Systems
- **Markus Hermetische Deuren B.V**, of the Netherlands for the Supply & Installation of Hermetically Sealed OT Doors and Specialized Doors
- **Liquid Plastics Ltd.**, of the United Kingdom for the Supply & Application of Hygienic & Industrial Wall & Floor Coatings
- **BlackTeknigas Ltd.**, of the United Kingdom - Supply of Manifold Spares & LPG Components
- **Shenzhen Carewell Electronics Co. Ltd.**, Of P.R China- supplier of ECG Multichannel machines
- **Zhejiang Getidy Medical Instrument Co., Ltd.**, Of P.R China- supplier of Table top Autoclaves





## EXISTING MAINTENANCE PERFORMING

### Maintenance of Piped Medical Gas Supply System

(The following completed Projects are being maintained by us on long term agreements)

- **General Hospital - Ampara**
- **General Hospital - Polonnaruwa**
- **General Hospital - Anuradhapura**
- **Base Hospital - Embilipitiya**
- **General Hospital - Kandy (SICU)**
- **General Hospital - Kandy (NSICU)**
- **General Hospital - Badulla**
- **Base Hospital - Balangoda**
- **Base Hospital - Wathupitiwala**
- **Lady Ridgeway Children's Hospital - Colombo**
- **General Hospital – Batticaloa**
- **Base Hospital- Diyatalawa**
- **District Hospital- Pothuvil**
- **Base Hospital - Mahiyangana**
- **Base Hospital – Mawanella**
- **Base Hospital – Karawanella**
- **Dental Clinics & Laboratory - Maharagama**



# INTERNATIONAL PROJECTS CARRIED OUT BY D & W ENTERPRISES

*Western Hospital, Dukhan, Qatar –Piped Medical Gas Systems and Pneumatic Tube Systems- Design, Installation & Commissioning*





***Qatar QTell Dialysis Center-Piped Medical Gas Systems Design, Installation and Commissioning***



***Retro-fit at Hammad Hospital – Design, Installation and Commissioning***





# Cardiology Tower, Hamad Medical Centre - Qatar- Installation & Commissioning





## ACHIEVEMENTS

- Represents the World Market Leader for Piped Medical Gas Systems. As a result of the high standards maintained in the Installations and the Maintenance of the Systems locally, recommended by the Principal's for International Installations.
- Having effectively improved Sales of Piped Medical Gas Sales in Sri-Lanka over a period, now have even exceeded sales of Product in regional countries.
- The pioneer Company to install Modular Operating Theatres in Sri-Lanka.
- Fabrication & Installation of locally manufactured Low Cost Incinerators.



## ADDITIONAL SERVICES PROVIDED

- Design, Supply, Installation, Testing & Commissioning of Central LP Gas Systems
- Mechanical Installations of any type & magnitude
- Manufacturer of high quality Rubber Seals for Barrage Gates of Dams
  
- Installation of Pneumatic Tube Systems
  
- In partnership with our sister company METS International (Pvt) Ltd. We provide the following service
  - Solar powered street lamps and solar and wind combined powered street lamps.
  - Renewable Energy producing systems such as Wind Turbines, Solar Powered plants.